

+ 29.4% **+ 77.8%** **- 28.0%**

Change in
New Listings

Change in
Closed Sales

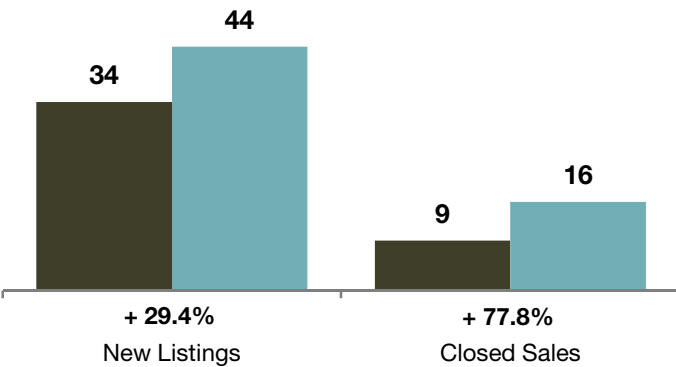
Change in
Median Sales Price

White Bear Lake

	January			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	34	44	+ 29.4%	34	44	+ 29.4%
Closed Sales	9	16	+ 77.8%	9	16	+ 77.8%
Median Sales Price	\$191,000	\$137,450	- 28.0%	\$191,000	\$137,450	- 28.0%
Percent of Original List Price Received	93.1%	88.9%	- 4.6%	93.1%	88.9%	- 4.6%
Days on Market Until Sale	111	137	+ 23.6%	111	137	+ 23.6%
Inventory of Homes for Sale	147	193	+ 31.3%	--	--	--
Months Supply of Inventory	5.7	9.7	+ 69.9%	--	--	--

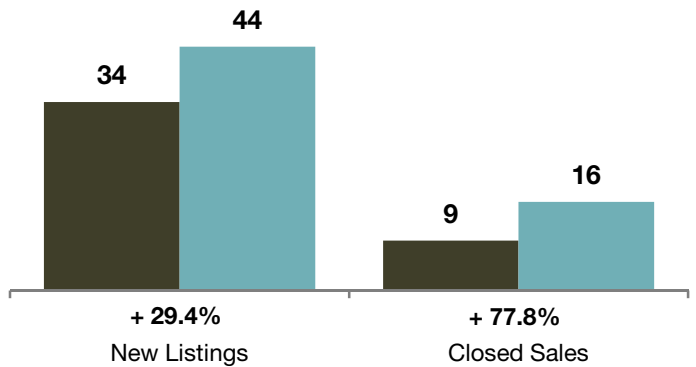
January

■ 2010 ■ 2011

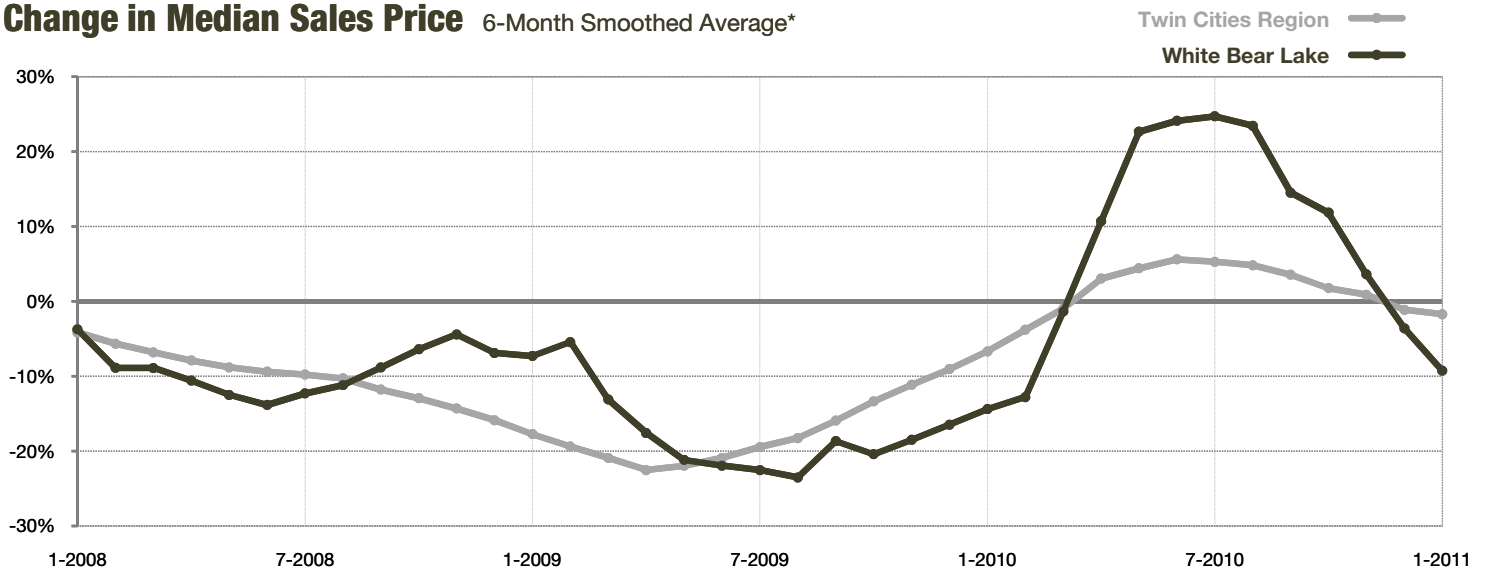


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average*



* This chart uses a rolling six months of average change in Median Sales Price to account for small sample size.

All data comes from the Regional Multiple Listing Service, Inc. Powered by 10K Research and Marketing.