

# The 100+

Market Updates for 205 Twin Cities Communities

A free research tool from the Saint Paul Area Association of REALTORS®  
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## Isanti County

### September

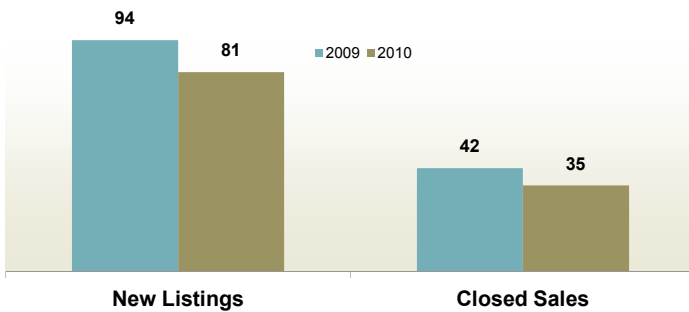
### Entire Year

	2009	2010	Change	2009	2010	Change
<b>New Listings</b>	94	81	- 13.8%	945	818	- 13.4%
<b>Closed Sales</b>	42	35	- 16.7%	438	420	- 4.1%
<b>Median Sales Price</b>	\$129,000	<b>\$118,000</b>	- 8.5%	\$119,950	<b>\$109,000</b>	- 9.1%
<b>Average Sales Price</b>	\$130,459	<b>\$135,313</b>	+ 3.7%	\$128,538	<b>\$122,358</b>	- 4.8%
<b>Percent of Original List Price Received at Sale*</b>	90.2%	<b>89.7%</b>	- 0.5%	88.5%	<b>92.8%</b>	+ 4.8%
<b>Average Days on Market Until Sale**</b>	191	<b>160</b>	- 16.0%	176	<b>141</b>	- 19.8%
<b>Single-Family Detached Inventory</b>	327	<b>309</b>	- 5.5%	--	--	--
<b>Townhouse-Condo Inventory</b>	80	<b>59</b>	- 26.3%	--	--	--

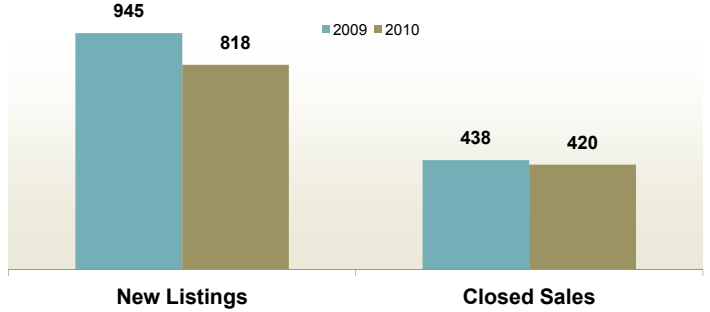
\*Does not account for list prices from any previous listing contracts

\*\*City market time figures are based on Cumulative Days on Market, which does account for previous listing contracts

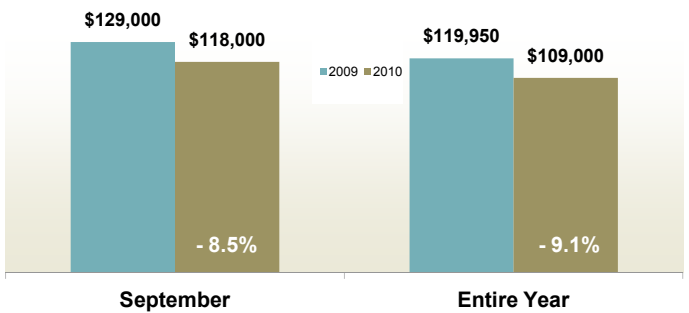
#### Activity—Most Recent Month



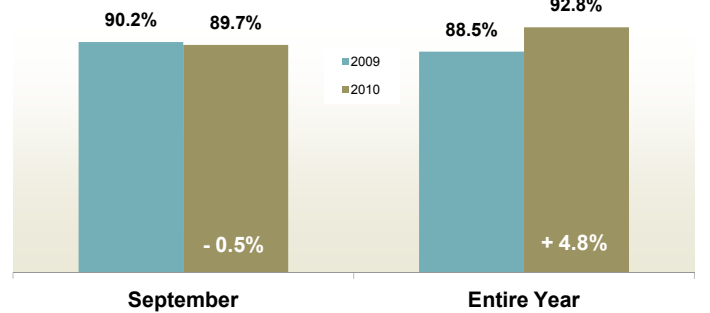
#### Activity—Entire Year



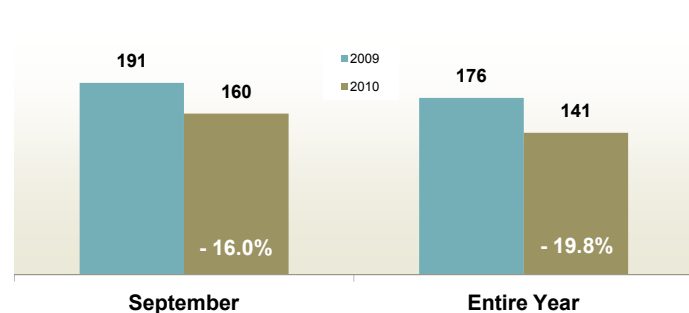
#### Median Sales Price



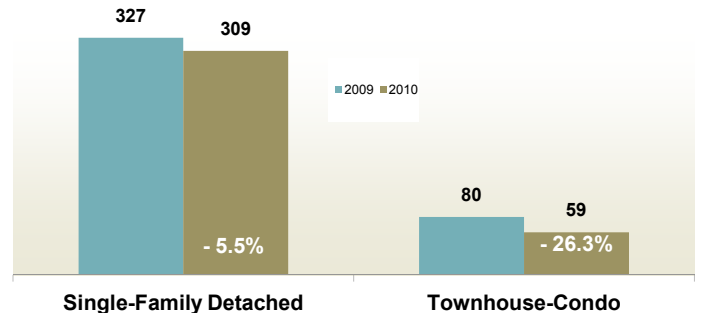
#### Percent of Original List Price Received



#### Average Days on Market Until Sale



#### Inventory of Homes for Sale



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved. For broader historical market information, please feel free to contact us.