

- 39.0% **+ 54.5%** **+ 37.3%**

Change in
New Listings

Change in
Closed Sales

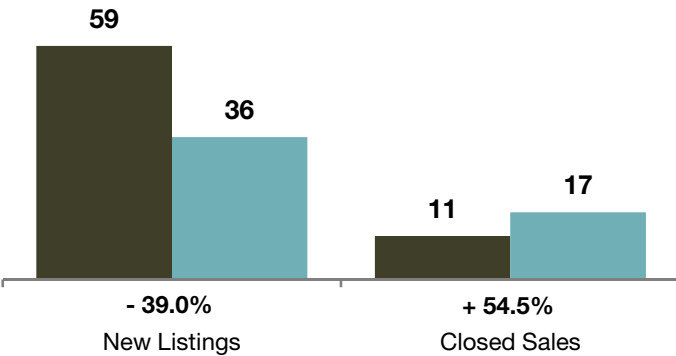
Change in
Median Sales Price

Forest Lake

	January			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	59	36	- 39.0%	59	36	- 39.0%
Closed Sales	11	17	+ 54.5%	11	17	+ 54.5%
Median Sales Price	\$123,800	\$170,000	+ 37.3%	\$123,800	\$170,000	+ 37.3%
Percent of Original List Price Received	96.2%	91.3%	- 5.1%	96.2%	91.3%	- 5.1%
Days on Market Until Sale	113	157	+ 39.3%	113	157	+ 39.3%
Inventory of Homes for Sale	152	172	+ 13.2%	--	--	--
Months Supply of Inventory	6.4	8.3	+ 28.5%	--	--	--

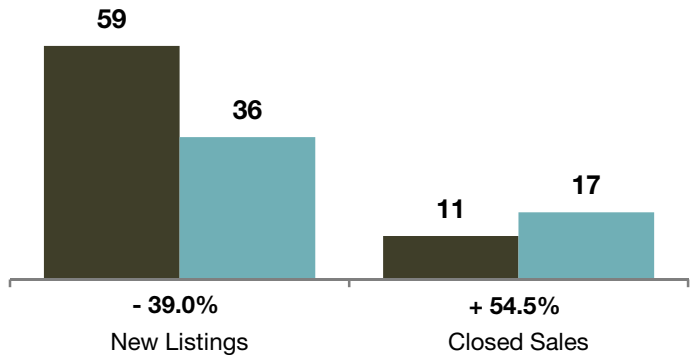
January

■ 2010 ■ 2011

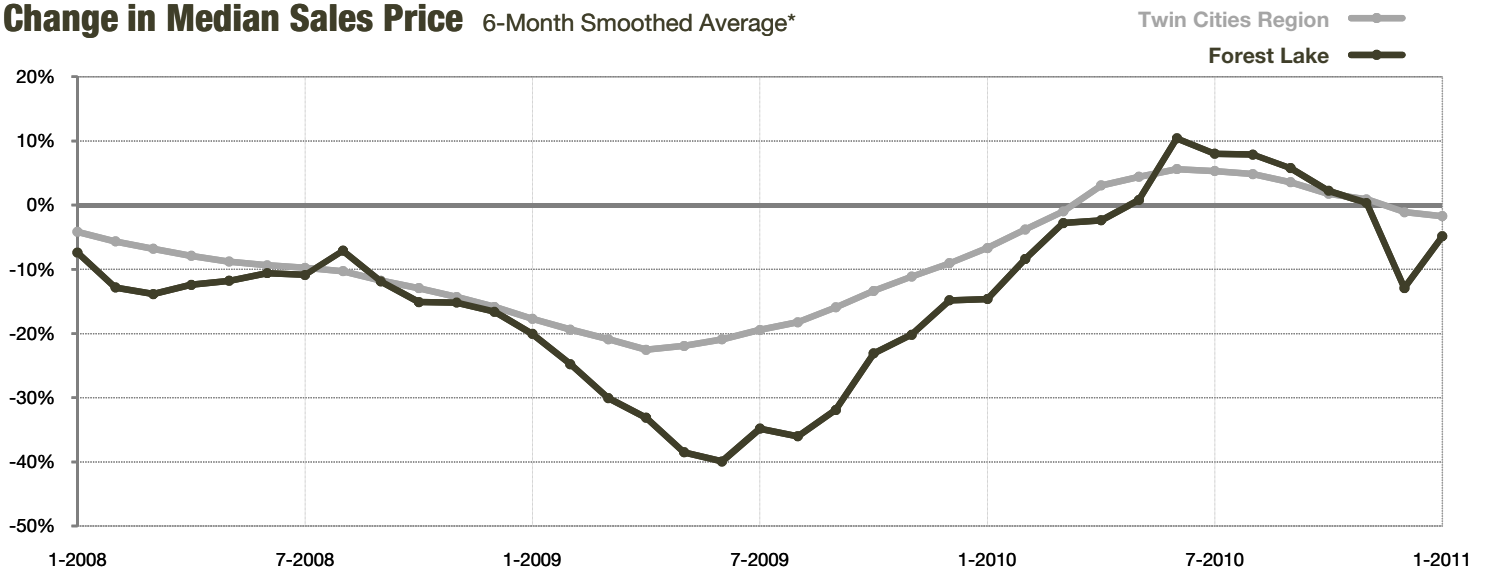


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average*



* This chart uses a rolling six months of average change in Median Sales Price to account for small sample size.

All data comes from the Regional Multiple Listing Service, Inc. Powered by 10K Research and Marketing.